

From Plans to Projects

# ATLANTIC CANADA'S PROJECT INITIATION WORKSHOP

Day One - November 4th

8:30 AM

Networking coffee

9:30 AM

Keynote Address

10:00 AM

Panel - Navigating the Regulatory Landscape for Renewable and Net-Zero Projects

- Kostantina Northrup, Staff Lawyer, East Coast Environmental Law
- Guy Wellard, Staff Lawyer, Cox & Palmer Law
- Taylor Owen, Director of the Building to Zero Exchange, Building to Zero
- Josh Gillespie, Independent Consultant

11:05 AM

Break

11:30 AM

Panel - Making the Case: Financing Net-Zero Projects through Community Capital, Climate Readiness, and Strategic Funding

- Eric Visser, Managing Director, Building Better Communities Through Social Finance | VCIB
- Rochelle Owen, Consultant, Rochelle Owen Consulting
- Derek Peters, Manager, Business Development, Ameresco
- Ashley Jones, Development Director, SOFIAC

12:30 PM

Lunch

1:30 PM

Working Session 1

3:15 PM

Working Session 2

4:30 PM

Close and Wrap up

5:30 PM

Networking Reception

QUEST 

November 4-5th | Argyll Centre, Halifax

Designed to bridge gaps by offering practical tools, tailored coaching, and direct access to funders and technical experts, this two-day intensive workshop is for municipal staff and Indigenous community leaders actively developing local energy or climate action projects.

# ATLANTIC CANADA'S PROJECT INITIATION WORKSHOP

## Day Two - November 5th

8:30 AM	Networking coffee
9:15AM	Opening Plenary
9:30 AM	Funders "Reverse-Pitch" session
10:15 AM	Break
10:30 AM	Panel - Bridging the Gap: Net-Zero Procurement <ul style="list-style-type: none"><li>• Matt Adams, Manager, Workforce Development, NSCC</li><li>• Kyle Park, Manager, Mass Timber &amp; Offsite Execution, Bird Construction</li><li>• Natasha Brooks, Building Efficiency Resources (BER)</li></ul>
11:15 AM	Working Sessions 3
12:30 AM	Close and wrap up
12:45 PM	Lunch
1:30 PM	Space remains open for 1:1s & Project Discussions

